

Working in an exciting, non-traditional environment, unique from what you find in the “traditional” corporate experience, UGL Equis is investing in your future as an Associate Broker in our nation-wide offices. Become a part of our team, and you will learn to provide world-class strategy and transaction services to business owners, chief financial officers and corporate real estate executives of leading organizations.

UGL Equis has positions available across the country. Join a winning team.



UGL Equis is at the industry forefront in providing strategic real estate services exclusively to the occupiers of space. Founded in 1984, the Chicago-based firm provides a comprehensive suite of services, from strategic planning to transaction advisory to overseeing office build-out construction and everything in between.

UGL Equis serves leading organizations across the globe, including Citigroup, Clorox, Chrysler, GlaxoSmithKline, Qwest Communications and Watson Wyatt, to name a few.

Your responsibilities will include conducting lease negotiation, financial analysis, market research and prospecting for new business in local and national markets. UGL Equis offers training, marketing support and an open sales structure that encourages freedom to build a client portfolio with your team.

UGL Equis has created the world’s largest conflict-free corporate real estate services firm, operating in 44 countries worldwide.

About UGL Equis For more than two decades, UGL Equis has applied a combination of financial, business, industry and public sector expertise to a spectrum of corporate real estate services. We have grown into the world’s largest corporate real estate firm exclusively focused on users of business spaces. We have cultivated successful relationships with some of the world’s leading organizations, and have helped thousands of businesses transform their real estate into a competitive advantage. www.ugl-equis.com

UGL Equis supports new Associate Brokers to ensure success, both for you and for the company. As a part of our commitment to you, we offer:

Orientation

When you join UGL Equis, you will participate in a training program that includes service and product knowledge seminars, negotiating and prospecting skill development, real estate transaction process training and self-guided tutorials with training on other topics.

Mentorship

As an Associate Broker, you will participate in UGL Equis' mentorship program tailored to meet your individual needs. You will be matched with a Senior Broker who serves as your mentor, and is ultimately responsible for teaching you all aspects of the business and ensuring your success. This relationship provides the foundation for future teaming and guidance throughout your professional development.

Support

In order to be successful, performance must be measured against specific goals. Our innovative online system is designed to track individual performance relative to other associate brokers across the nation. This unique platform provides personalized coaching to guide you in developing a marketing strategy that achieves your goals.

Internships

For the motivated college junior seeking to gain first-hand experience in the fast-paced, entrepreneurial world of corporate real estate, UGL Equis offers 8 to 12 week internships with a stipend and/or college credit. Working under the direction of a Senior Broker, responsibilities include a range of activities, including property surveys and tours, canvassing buildings, market research and preparation for sales presentations.

Attributes of a successful Associate Broker

As a firm that embraces the entrepreneurial spirit, UGL Equis selects individuals who:

- Are analytical, strategic, competitive and action-oriented.
- Are driven by competition and have a passion for success.
- Are aggressive, self-motivated and business savvy.
- Thrive on the excitement that comes from being part of a high-energy team.
- Have strong communication and presentation skills.
- Want the financial rewards of a career that puts you in control of your future.

A career in corporate real estate offers high-income potential and the chance to be in control of your future. Contact us today to learn more.

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